



On behalf of the Upstate Door team, we would like to thank you for your years of support. In 2001, I wanted to start a company that offered fine wood door solutions to custom home builders, discerning architects, upscale interior designers, and high-end building material dealers.

We are a company committed to constantly engineering the best product. We continuously make improvements based on our customer feedback so that our solutions and services continue to exceed your expectations. Building a good product is important, but combining that with our team providing Fine Door Solutions is the Upstate Door customer valued difference!

The attention to detail from our team of door experts begins with our pre-sales consultation and continues through manufacturing, delivery, to post-sales customer service. Our team is here to help you order the right solution for your project! Upstate Door has grown from just a few employees to 90 people over the last 20 years. We are there for you after the product is built and installed. We don't just sell a door, we sell the whole door solution.

Our values and goals are in line with where we began. The steps we've taken over the years have allowed us to manufacture a better door and to offer more solutions for you and your customers. We look forward to working with you on your next project!

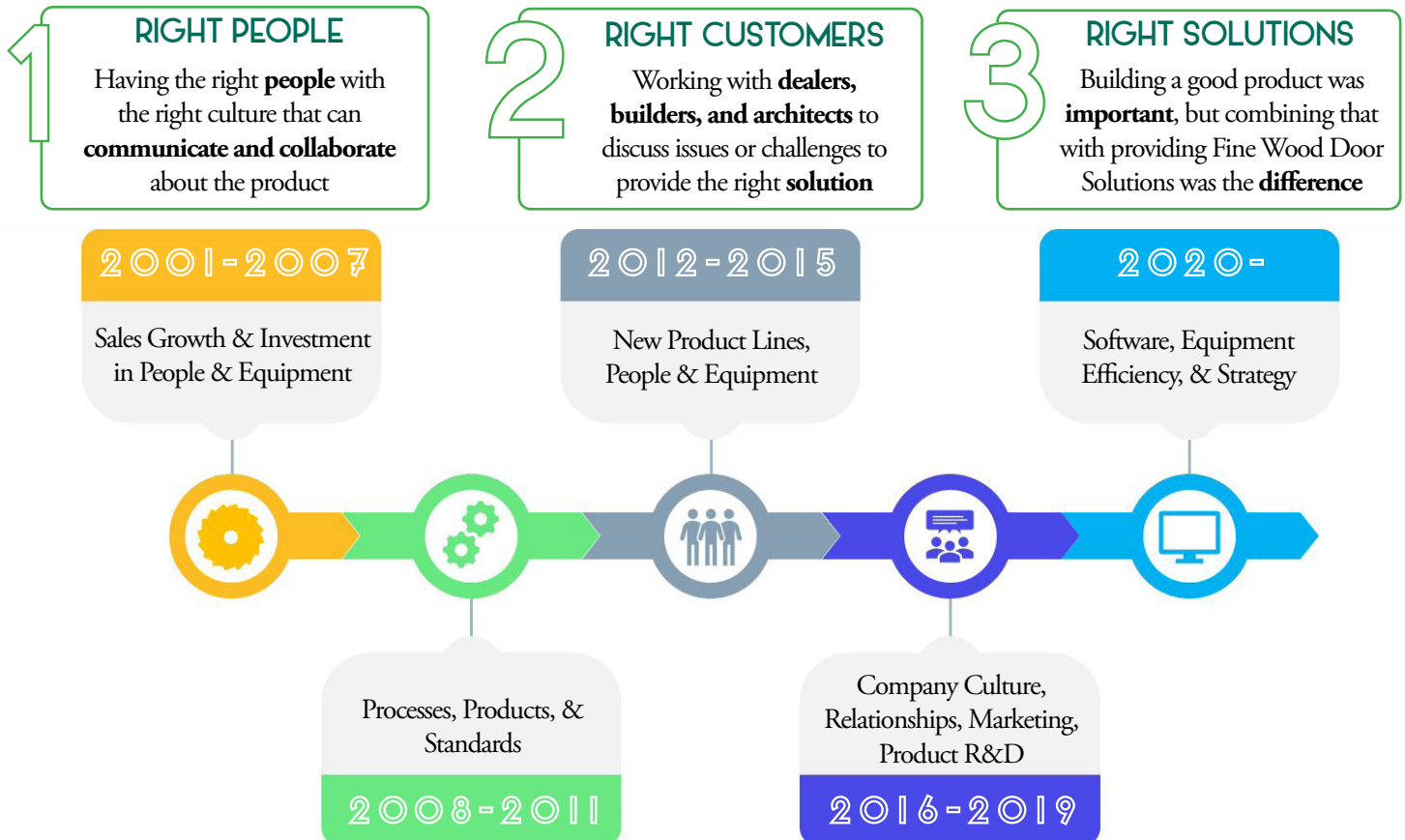
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-Robert Fontaine, Founder & President



**We are  
Fine Door Solutions...  
One Source**

## 20 YEARS: 2001-2021



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# KEY HIGHLIGHTS OVER THE YEARS



May 2001: Began offering fine wood door solutions to architects, builders, and dealers.



2003: We moved from a 12,000 square foot facility in Cowlesville, NY to a 46,000 square foot facility in Warsaw, NY



2008: Invested in new products like impact, fire, bifold, and lift & slides to expand our solution offering.



2011 – Upstate Door purchased Sun Dor out of Newton, Kansas and moved their equipment to New York. We purchased a 50,000 square foot building in Castile, which is our second manufacturing location.



2013: Added a new product line (Sun Dor Classics, rebranded Classic Door Solutions in 2016) to offer an additional level of solutions.



2016: A department is dedicated to customer service solutions to help expedite service claims and create a path to improve product, packaging and paperwork.



2017: We began offering a high-end painting and finishing packaging: Fine Finishing Solutions. This helps save time on jobsites and activates warranty!



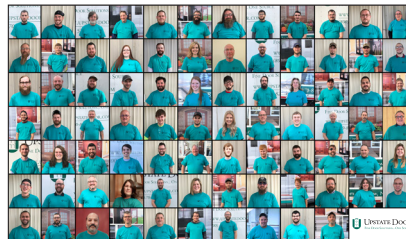
2020: We utilized technology to connect with our customers virtually to offer them more solutions quickly and to communicate more effectively.



2021: Dealers begin using our online ordering software, UQ! This new software offers dealers quick and easy online quoting and drawing tools at their fingertips.



Warsaw, New York Facility



Upstate Door Team



Castile, New York Facility